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Services

# Penn Veterinary Supply - The Added Service Veterinary Distributor

### **Inventory Management Programs**

Private ownership gives us the ability to offer much more flexible billing terms than our larger, publicly owned counterparts

FAQ

If you would like to take advantage of bulk promotions but don't have the storage space we can offer you assistance

Order online using your own item numbers

# **Free Continuing Education Seminars**

We provide accredited continuing education seminars at no charge to our customers in our Lancaster, PA conference facility

Conferences are normally scheduled on Sundays to fit the majority of veterinarians' schedules

Past subjects have included Dermatology, Endocrinology, Ultrasound Techinique and Dental Wet Labs

Visit our Upcoming Events page to see what we have going on

# **Equipment Specialists**

Our equipment specialists have almost 30 years of experience serving the veterinary profession

We have a broad offering of equipment and our specialists can help you narrow down your choice to the one that fits both your needs and your budget

Our equipment showroom at our Lancaster, PA facility is always available for you to see equipment up close and personal by appointment if you happen to be in our area

View our Online Equipment Catalog

Considering an equipment purchase? <u>Submit an equipment inquiry</u> now.





# New & Expanding Veterinary Practice Program

At Penn Veterinary Supply, Inc. we have more than 35 years under our belt as a *privately owned veterinary distributor*. We understand how stressful opening, moving or expanding a veterinary practice is and will assist you throughout the process to keep things as simple as possible. Our New & Expanding Practice Program is designed to offer you flexible payment terms and personal service when you need it most.

# What are the benefits of working with Penn Vet?

We do the paperwork for you. We submit all forms to manufacturers to get your free products so you don't have to worry about it We offer a flexible buy-in period tailored to fit your needs Our financing is in-house, not by a third party We have equipment specialists who can help you make level-headed decisions that fit both your practice's needs and your budget We offer third party leasing if necessary



### Who is eligible?

You are eligible if you are a new practice owner. Most manufacturer promotions must be done within 6 months of your acquisition You are eligible if you are adding a satellite practice although many manufacturers do not offer their promotions in this situation You are eligible if you are renovating your current practice although manufacturers do not offer their programs in this situation There are some geographical limitations for eligibility

### Ready to get started?

You need to have an account with us. If you don't currently have an account, follow these steps Fill out our electronic <u>account application</u> or print and fill out an account application by clicking <u>here</u> If you choose to print and fill out the application, please return it along with a copy of your state veterinary license to us via fax (717-656-2536) or electronically to <u>shassler@pennvet.com</u> You will receive an additional agreement for your review and signature once we have tailored a program to your needs

### What manufacturer promotions are available? - Eligibility for many vendor programs is determined by the manufacturer.

**3M** - Free goods with purchases of casting, e-collars, stethoscopes, Avagard, Vetrap & X-Ray items Abbott Animal Health - Varying free goods on SevoFlo, PropoFlo 28, AlphaTRAK and IV Fluids, Lines, Catheters and Accessories Andover Healthcare - Buy 1, Get 1 Free Bioniche - Buy 2, Get 1 Free on select products; \$2,500 maximum **Boehringer Ingelheim** - Matching free goods on one order of up to \$6,000 Ceva (Vectra Only) - Matching free goods on one order of \$2,000 - \$10,000 **Covidien** - Varying levels of free goods on assorted items Dechra - Matching free goods up to 15 cases Jorvet - Free equipment at various purchase levels Lloyd/Vet-A-Mix - Matching free goods up to \$500 Merck Animal Health (Formerly Intervet-Schering) - Matching free goods on one order up to \$7,500 with a minimum of \$500 (Some products are excluded). Miltex (Integra) - 10% off an order of \$1,000 or more Neogen - Buy 1, Get 1 Free up to \$5,000 **PKB Animal Health** - Buy 3, Get 1 Free **PRN Pharmacal** - Buy 2, Get 1 Free Synbiotics - Buy 2. Get 1 Free Terumo - Buy 4, Get 1 Free or Buy 5, Get 1 Free

Teva Animal Health - Matching free goods. Order must have case quantity of at least 5 different Teva SKU's to qualify. A maximum of 1 case per SKU will be matched. Gallons and half-gallons excluded. Van Beek Natural Science - Buy 2, Get 1 Free Vetoquinol - Matching free goods on minimum order of \$600 Vetri-Science - Buy 1, Get 1 Free up to \$1,500 Virbac Animal Health - Matching free goods up to 12 dozen VPL - Buy 3, Get 1 free on order of \$500-\$20,000 Wahl - Free goods package with clipper purchase

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